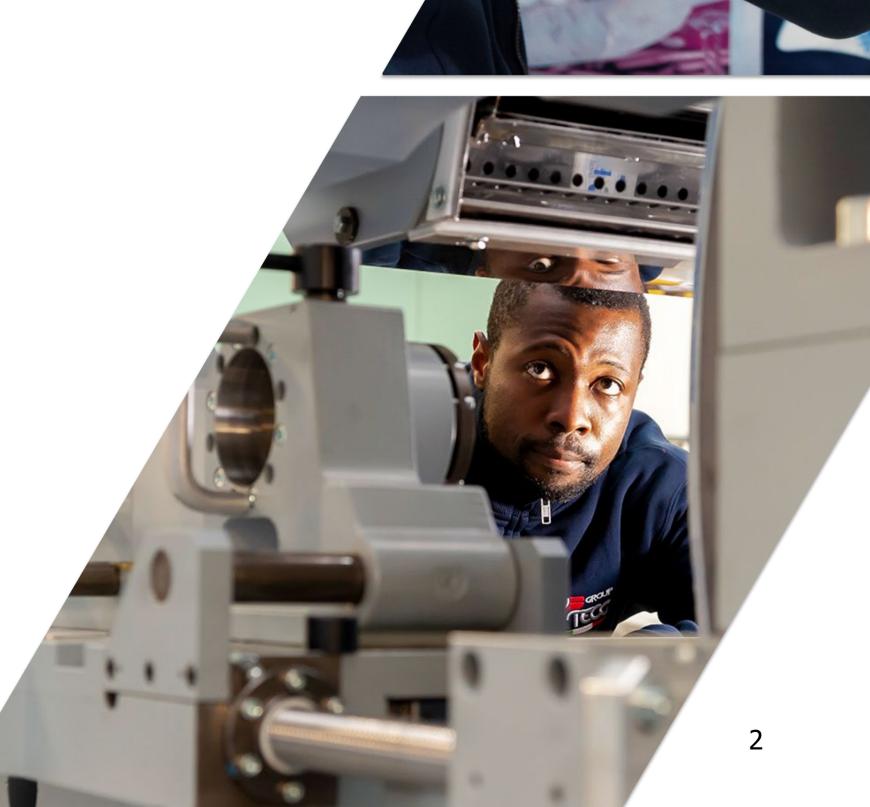


Uteco Converting S.p.A.

We are Italy's leading manufacturer of bespoke printers and converting machines catering to a wide range of industry needs.

We guarantee quality with our **Made in Italy** hallmark, pursuing excellence at every step of the production process and establishing important collaborative international relations with a constant eye on the future.

We provide **innovative and flexible solutions** starting from a wide range of flexographic, rotogravure, digital printing, coating and laminating machines, and an additional set of **360° training and assistance services**.







#### **Innovation**

Proven R&D capabilities to constantly generate cutting edge innovation for a fast changing environment

#### **Solution**

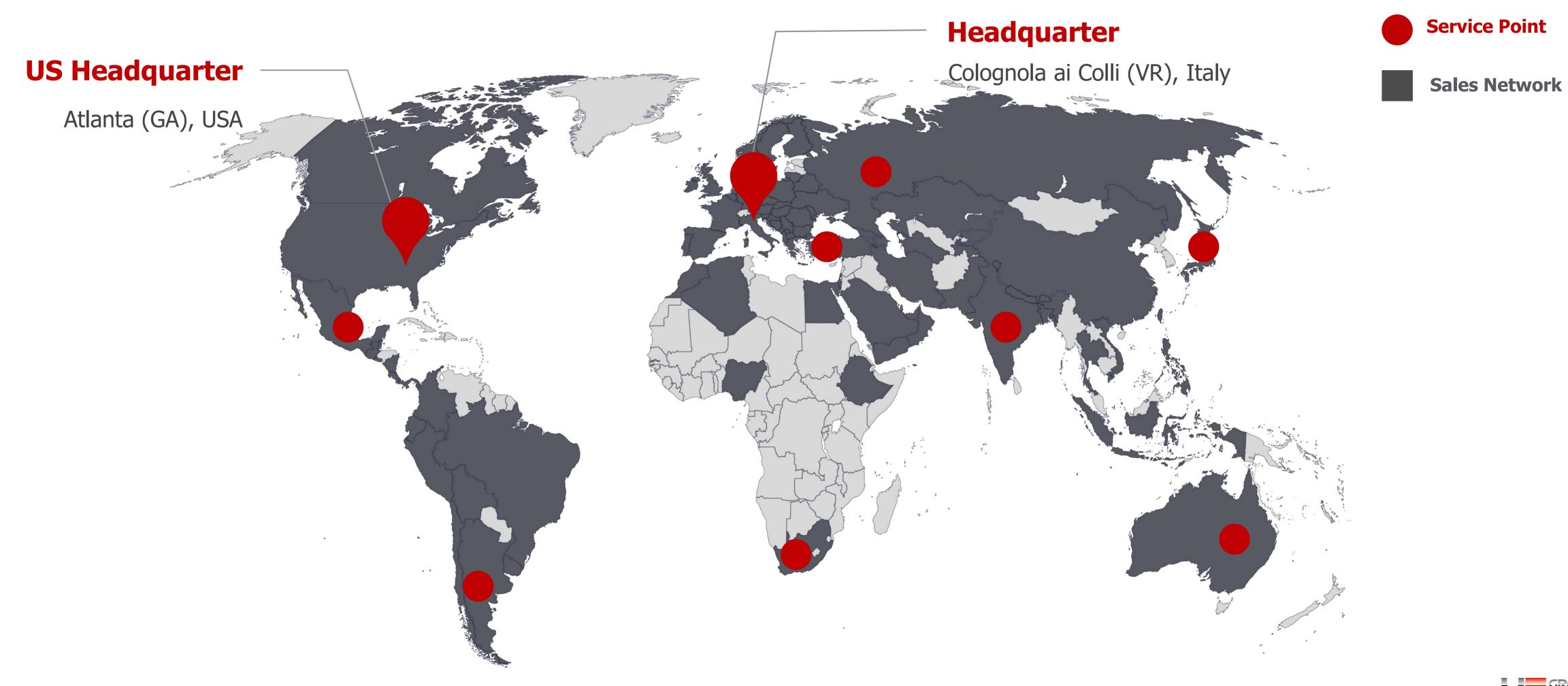
Custom fitted state-of-the-art technologies shaped around a highly demanding market

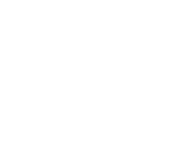
#### **Service**

After sales service for a full lifecycle, leveraging experienced technicians and dedicated supporting programs



## Uteco Worldwide









#### Flexo

We provide seven flexo press
lines ranging from those
dedicated to the very short runs,
such as the compact Onyx XS, to
long runs, such as Diamond HP
and Crystal machines.

#### Rotogravure

The Next 450, Next 350 and NXS 300 lines highlight our innovation process: providing the highest print quality and customizability according to market demands.

## **Coating & Laminating**

Our coating and laminating lines are all supplied with integrated multi-process accessories such as solvent-based, solventless or water-based technologies.

#### **Digital**

The Uteco Sapphire EVO line is the latest generation of digital printing machines for flexible packaging equipped with the sustainable Kodak Stream and Ultrastream technologies.



# Uteco at a Glance



#### 30 100 sqm

Total area (production and offices)



#### 350 employees

From design and prototyping to production, assistance and sales



#### More than € 100 M

Revenue in 2020



3 250

Machines installed worldwide



# Packaging

Types of Packaging and Different Applications



# For Each Product the Appropriate Packaging

In today's world, packaging represents the product.

The diversity of materials used to contain and protect specific goods allows for a seamless transformation from raw materials to finished products.

This bridges the gap between producer and consumer and represents the brand.

Primary Packaging



Secondary Packaging





Tertiary Packaging

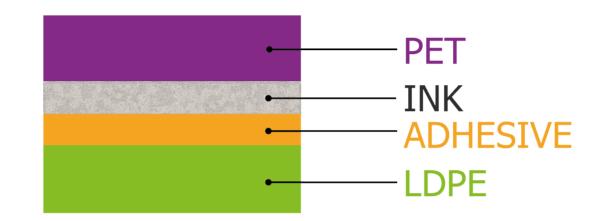


Food & Beverage Packaging



# Primary Packaging

#### **Common Packaging Structure**



#### **Examples of Applications**



Powder/Liquid Detergent

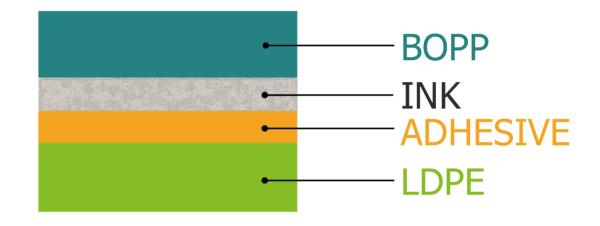


Wet Wipes



Outdoor Bags

#### **Common Packaging Structure**





Fertilizer Bag



Pet Feed



Powder Detergent



# Primary Packaging

#### **Common Packaging Structure**



#### **Examples of Applications**



Diapers Bag

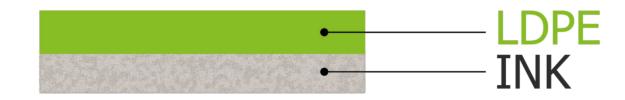


Diaper Film



**Outdoor Bags** 

#### **Common Packaging Structure**





Napkins



Toilet Paper



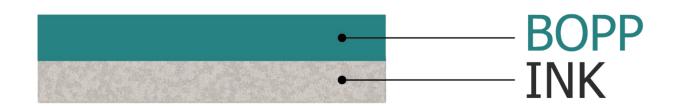
Kitchen Paper



# Secondary Packaging

#### **Common Packaging Structure**











Cardboard Box



# Tertiary Packaging

#### **Common Packaging Structure**

# INK Cardboard/corrugated





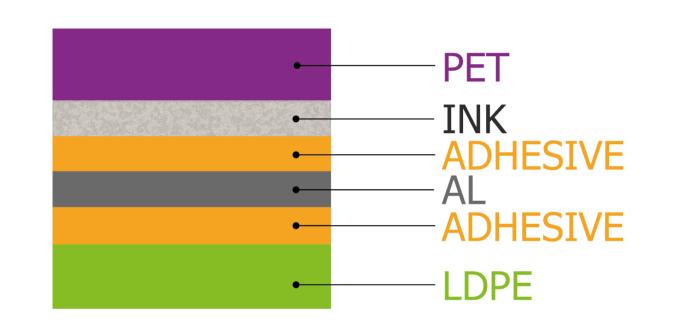
Cardboard Box

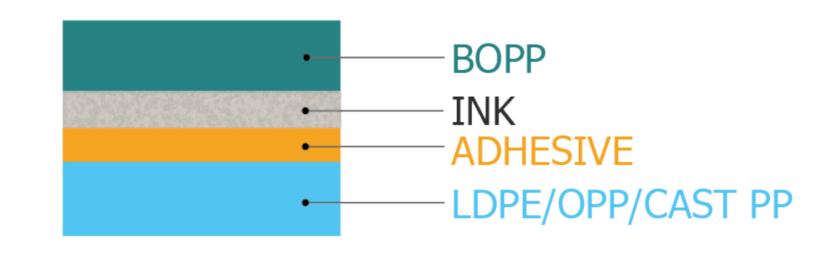
Corrugated Box

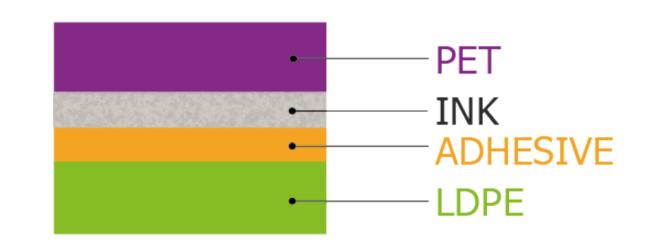


# Food & Beverage Packaging

#### **Common Packaging Structures**







#### **Examples of Applications**









Doy Pack

Single Use Pack

Freeze Dry Food

Coffee

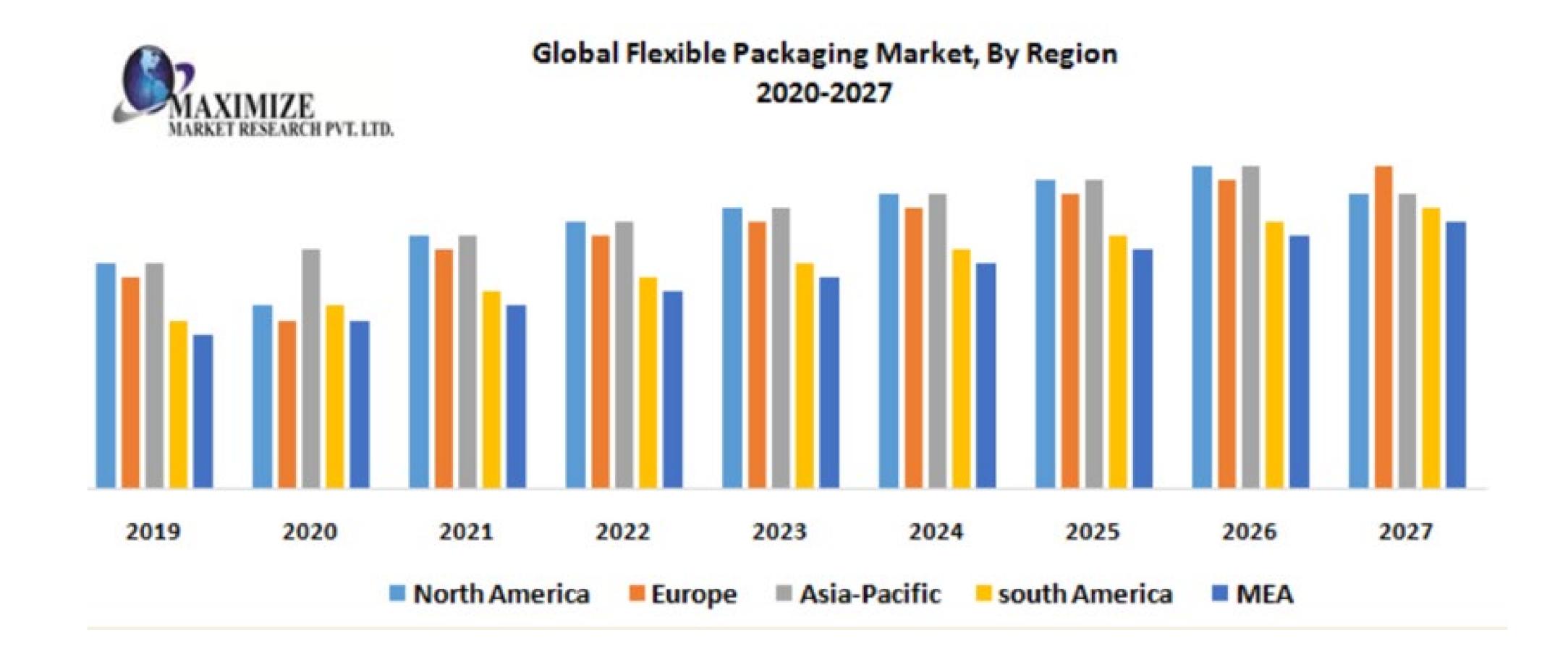


# Food & Beverage Packaging Compliance

All kind of packaging structures are Food Packaging Compliant **only** if verified for migration using testing protocols appropriate to the packaged food according to **EU Regolation EC 1935/2004**, **FDA** and **Swiss Ordinance**.

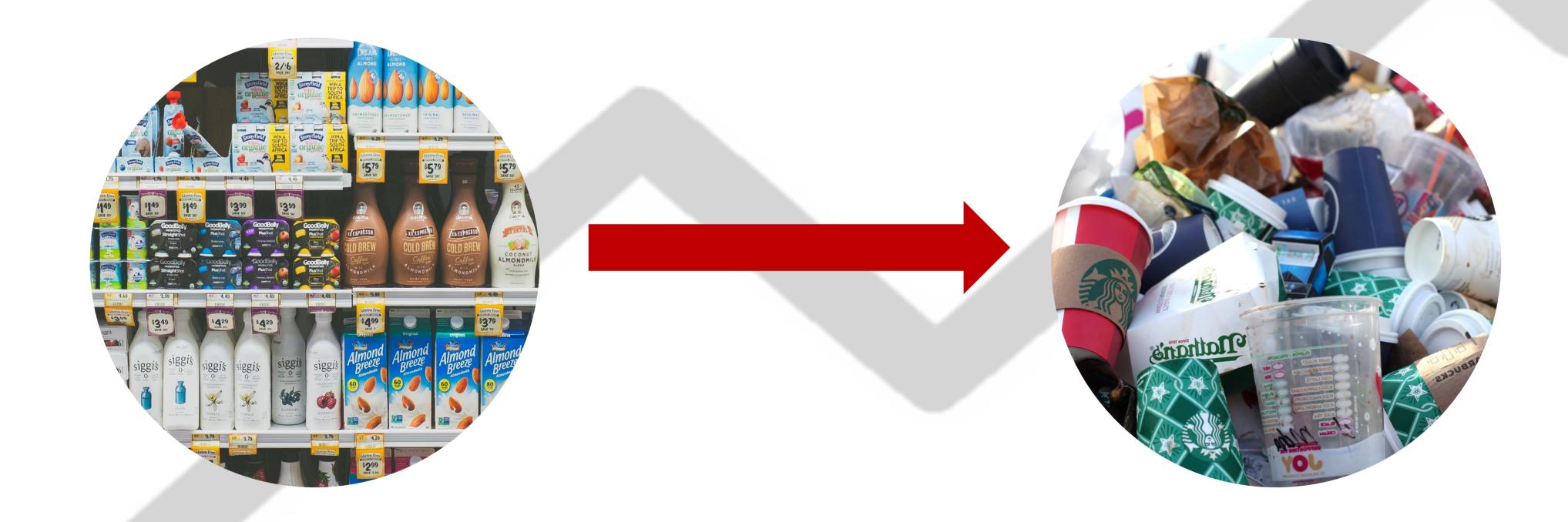


# Estimated Growth of Packaging





## Packaging Growth Consequence



**More Packaging** 

**More Waste** 

# How can we be more sustainable?



Minimize Plastic Usage



Reduce Packaging Layers



Use Less Energy



Improve Recycle and Reuse

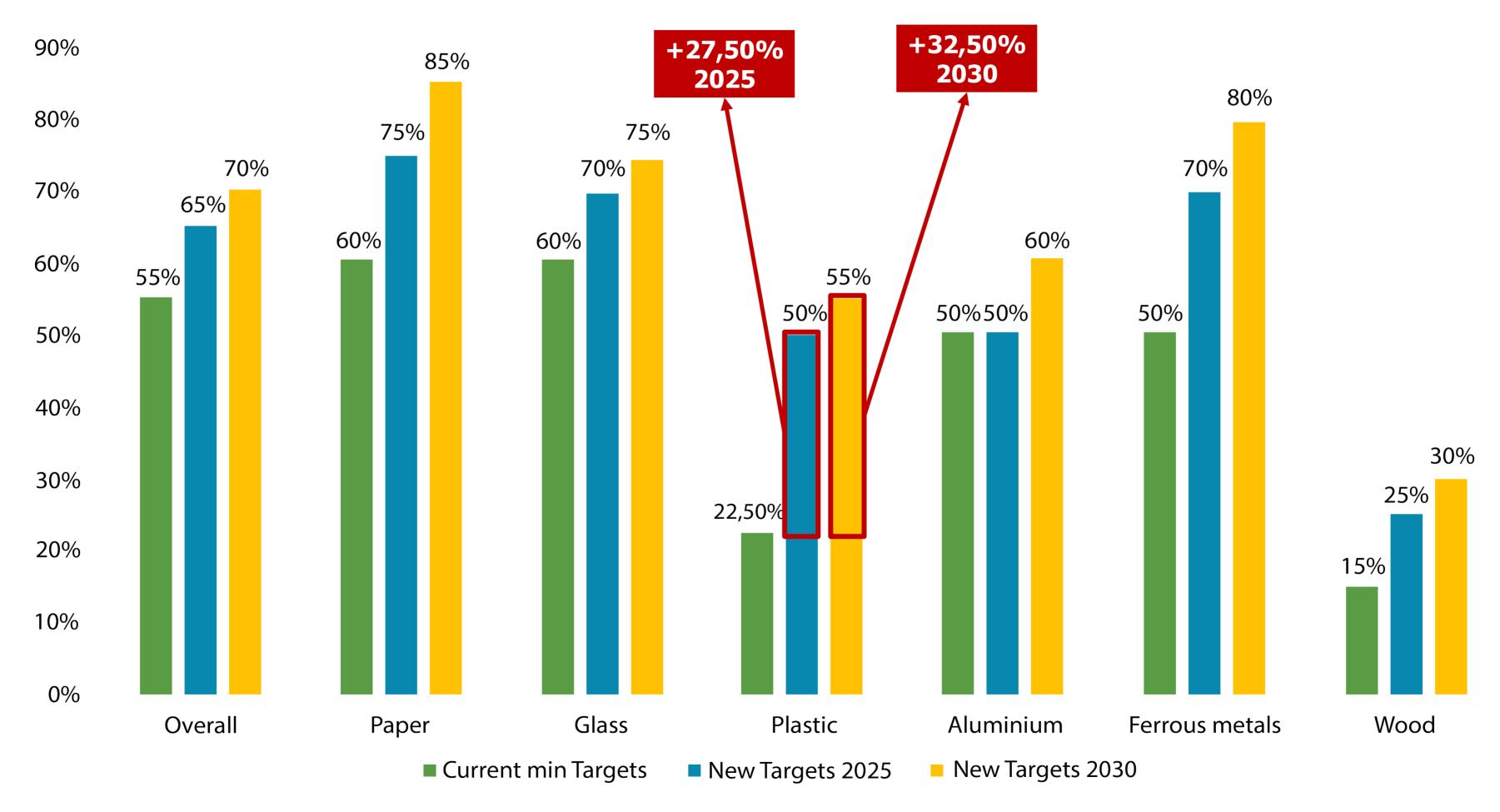


# EU Waste Legislation

The member states of the European Union have recently approved a series of ambitious measures to adapt EU waste legislation to future challenges, in the broader perspective of the EU circular economy policy. The new rules, proposed on the proposals that the Commission presented in December 2015 as part of the circular economy package, will help to produce less waste and, when this is not possible, to substantially increase the recycling of municipal waste and waste. packaging waste. It will gradually reduce landfill practice and promote the use of economic instruments, such as extended producer responsibility schemes.

The new legislation strengthens the "waste hierarchy" by requiring Member States to take specific measures that prioritize prevention, reuse and recycling over landfill and incineration, making the circular economy a reality. In detail, the rules are household waste recycling targets of 55% by 2025, 60% by 2030 and 65% by 2035. For packaging waste, 65% recycling is expected by 2025 and 70% by 2030 for all types of packaging, with different targets by material. For plastic packaging waste, the target is 50% recycling by 2025 and 55% by 2030; 25% and 30% respectively for wood; 70% by 2025 and 80% by 2030 for ferrous metals. And again: recycling targets for aluminum packaging of 50% by 2025 and 60% by 2030; for glass, 70% by 2025 and 75% by 2030; for paper and cardboard, recycling of 75% by 2025 and 85% by 2030. The new rules on separate collection, expanding the existing obligation to separate paper and cardboard, glass, metals and plastics, will improve the quality of materials and they will further spread their use: by 2022 hazardous household waste will be acquired, organic waste by 2023 and textiles by 2025. By 2035 the municipal waste disposed of in landfills can be reduced, to constitute a maximum of 10% of the total municipal waste produced. The new rules is a greater use of economic tools and other proven measures to facilitate the application of the waste hierarchy.

# Recycling Target







# What Global Brand Owners Say



88%

Of recyclable, compostable or biodegradable products.

https://www.pepsico.com/sustainability/focus-areas/packaging



**-50%** 

Use of virgin plastic in packaging.

https://us.pg.com/environmental-sustainability/



100%

Of all Nestlé packaging will be recyclable or reusable by 2025.

https://www.nestle.com/randd/sustainability





Recyclable packaging, EB Technology and waste reduction

ONVERDROME

GROUP

CONVERDROME



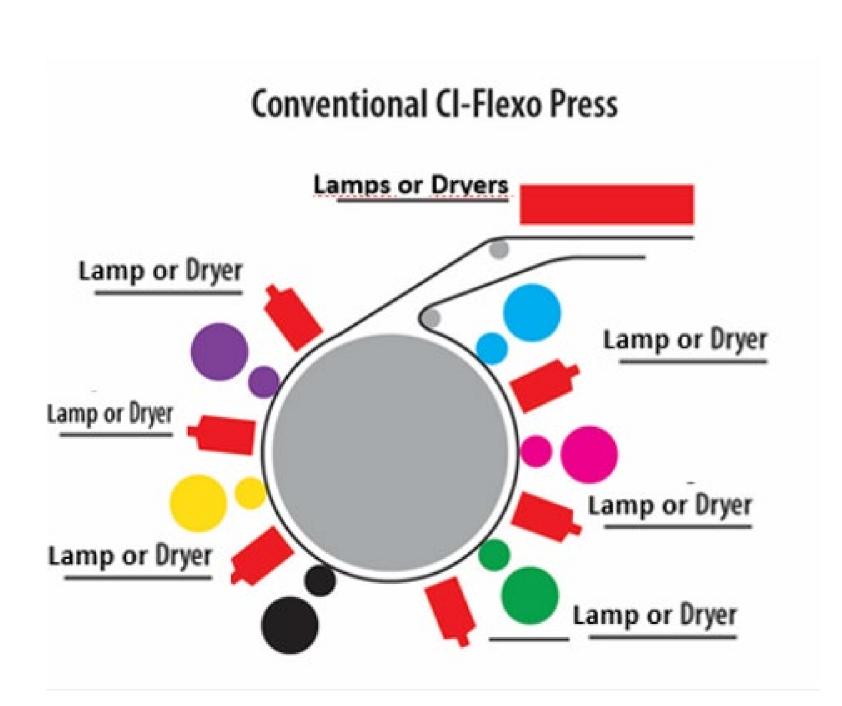
# Recyclable Packaging

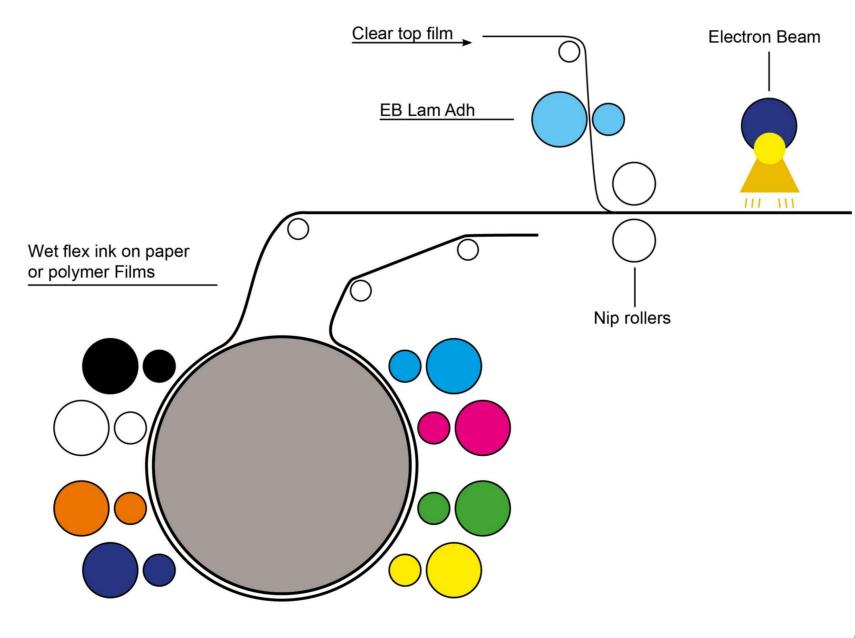
The Target: To obtain a recyclable packaging is necessary to substitute currently used structures with mono-type substrates

# Common Packaging Structure PET INK ADHESIVE LDPE New Packaging Structure OPP/BOPE/MOPE INK ADHESIVE OPP/BOPE/MOPE 100% Recyclable

# EB Technology Applied to the CI Flexo Process

What is the technology that allows us to achieve sustainability goals?







# Benefits of EB Technology Applied to the CI Flexo Process







Waste reduction



**Fully VOC free** 



**Operation security** 

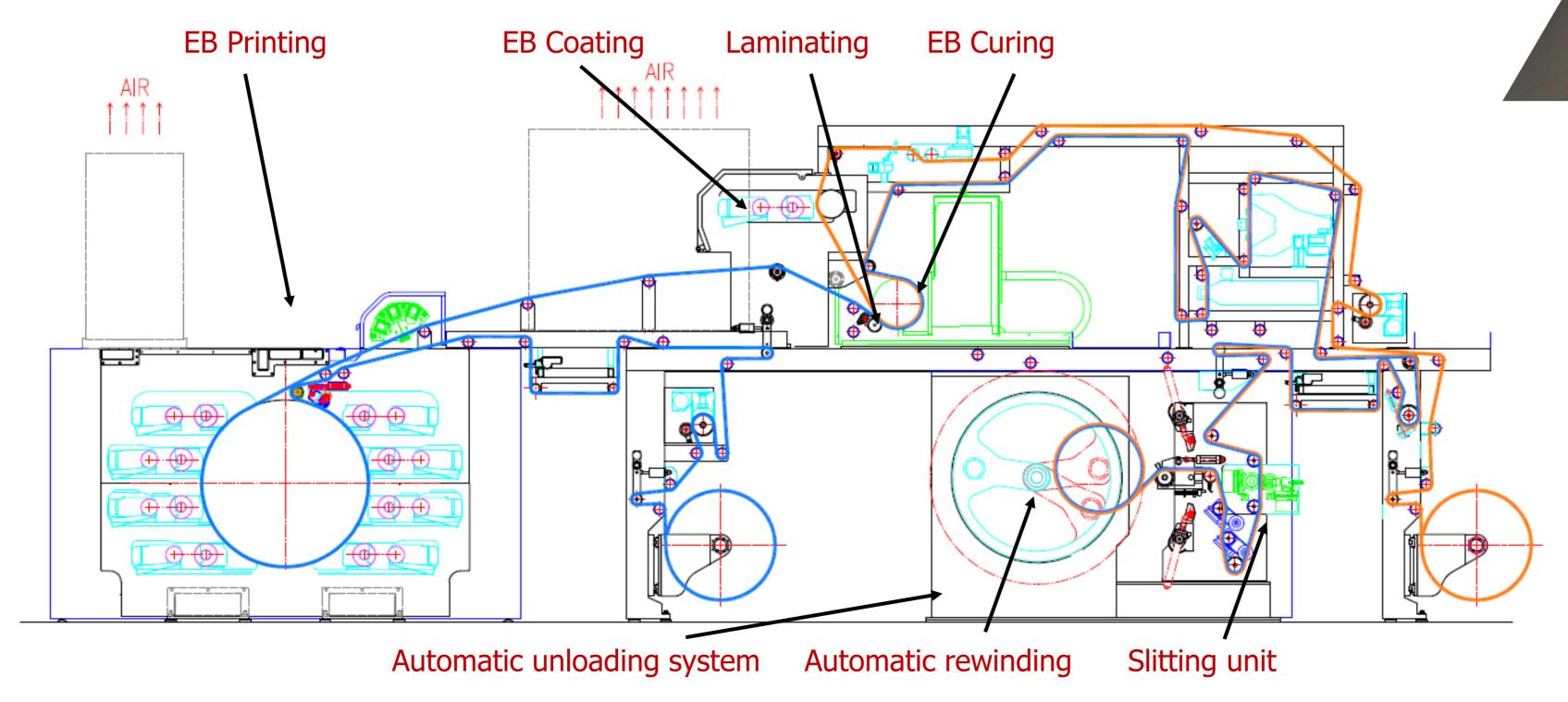


Less water and solvent usage



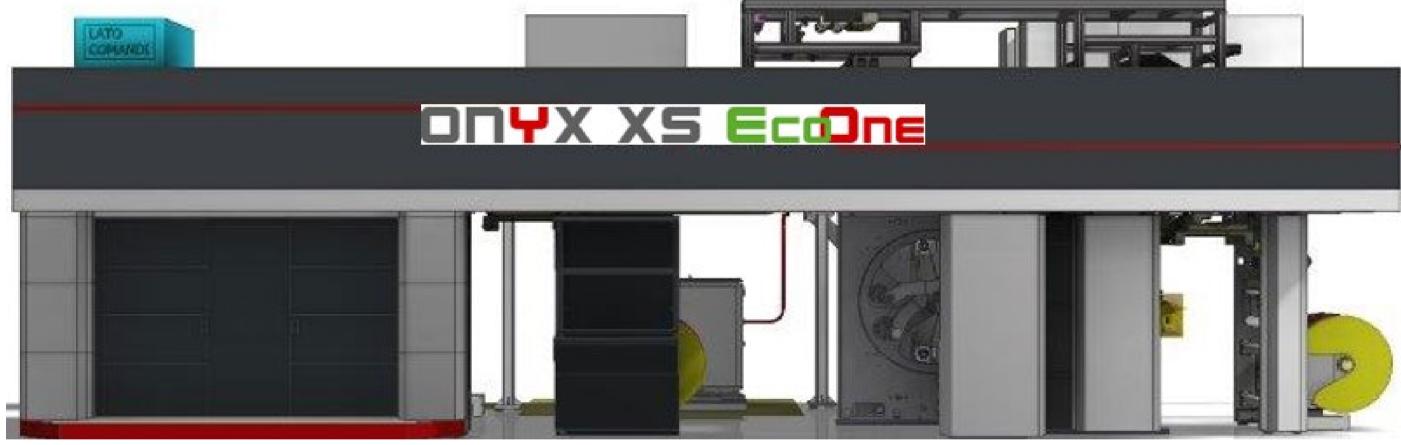
# EB Technology Applied to the CI Flexo Process

With EB technology we can get more processes in line





EB Technology Applied to the UTECO CI Flexo Process



Onyx XS EcoOne is a flexo printing press with 4 different processes integrated in-line:

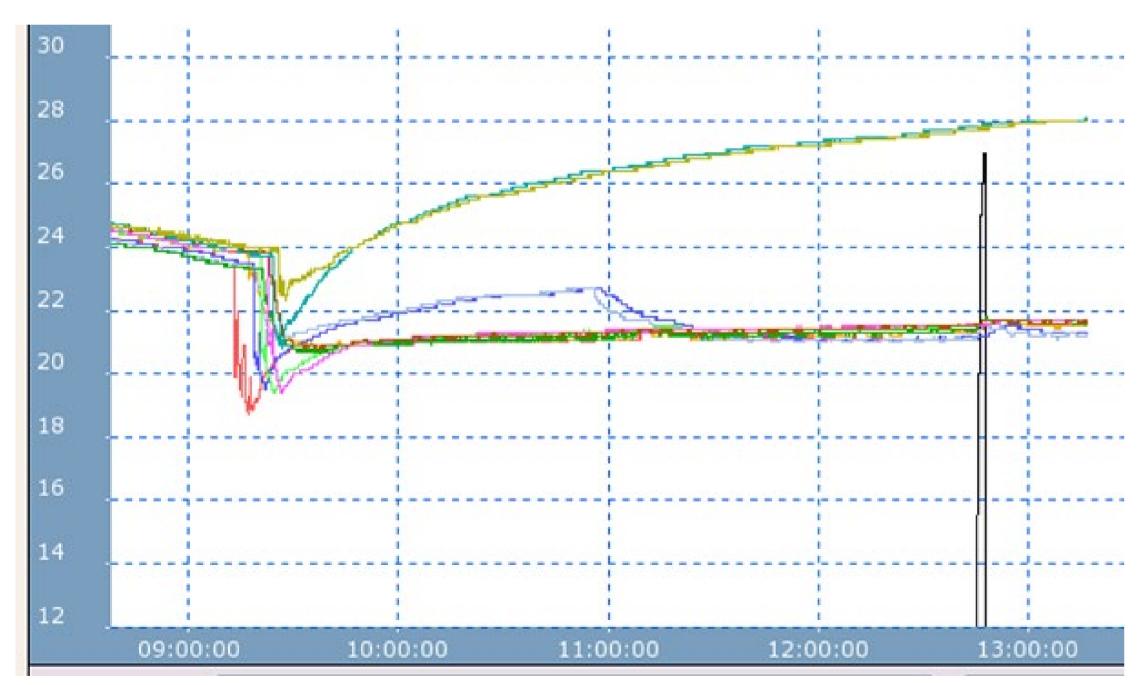
EB flexo printing with a EB lamination in line, plus an automatic slitting unit and fully automatic unloading system for multi-reels delivery thanks to the new automatic rewinding with integrated unloading system for the final reels.





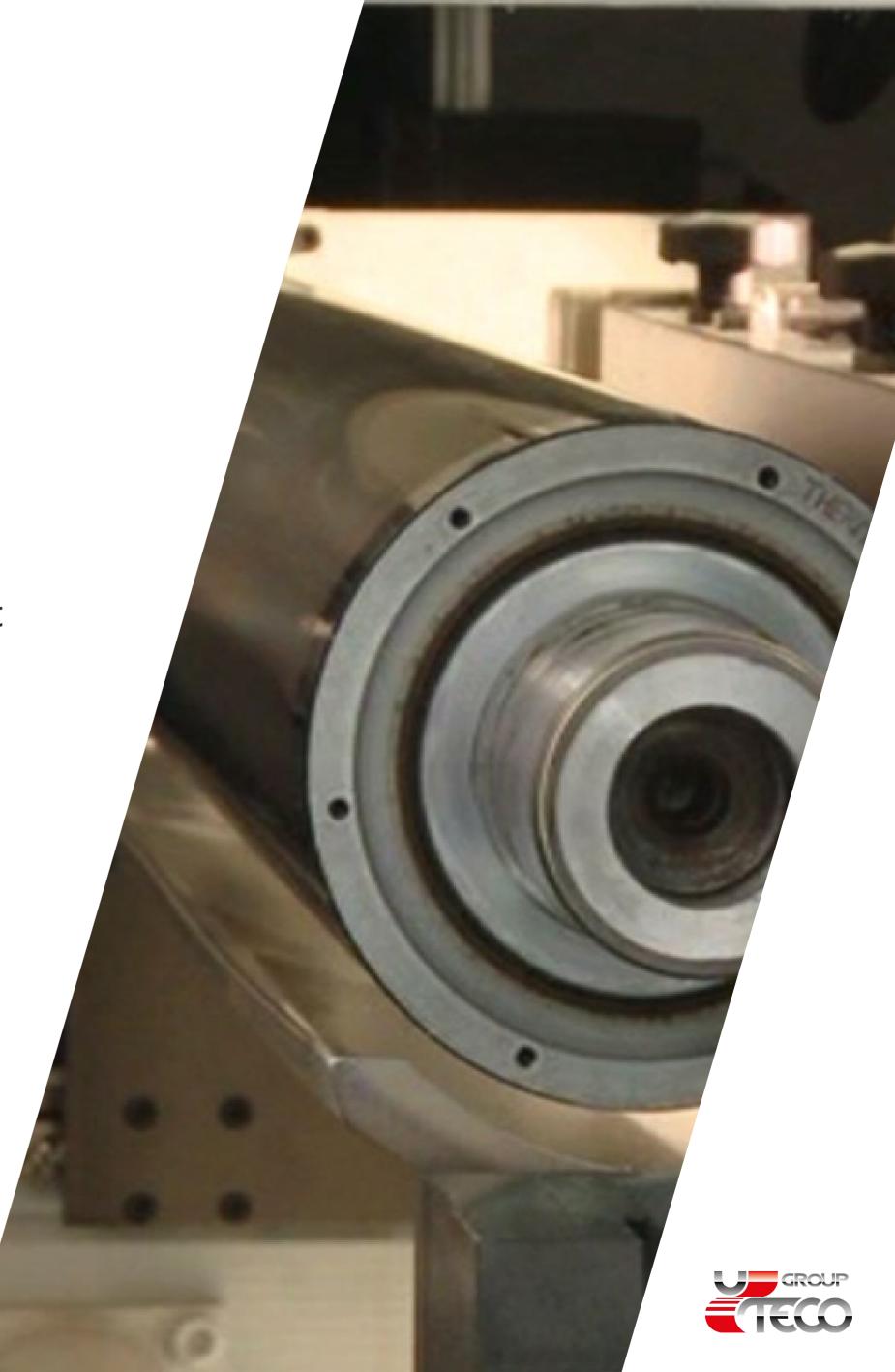
## Thermiox®

The patented Thermilox® system is applicable to EB and UV flexo presses in order to guarantee the accurate and continuous control of ink temperature during the print run.



Inks temperature without Thermilox®

Inks temperature with Thermilox®

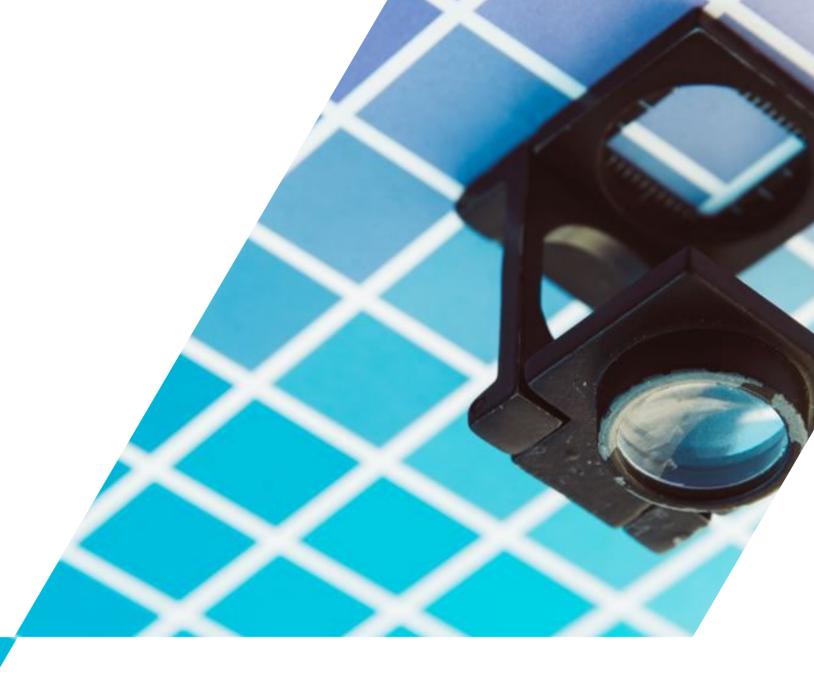


# EB Packaging Application Space

#### **Surface Print Applications**

- Aluminum: yogurt lids, pharma foil, pet food and sterilizable food lids using, optionally with coating (required only for sterilized packaging)
- Clear substrates: OPP, PET with white with specialized coatings lamination replacement – EB sterilization coating
- Opaque films: PE (diaper lining, outdoor sacks – with coating), OPP (snack food, in-mold label) – with coating, PET (yogurt lidding) – with coating
- Paper, board and PE coated beverage carton - optionally with coating





#### **Reverse Print Applications**

- MOPE,BOPE, OPP, chem PET, corona PET (standard OPP/OPP, PET/PE or new OPE/PE olso laminations with solventless adhesive).
- Shrink films: PETG, OPS, PVC.



# EB Technology Table Comparison

#### Solvent

Ability to print multi-layer monomaterial RECYCLABLE films

Reverse print lamination

Surface print lamination substitute – Use less plastic

#### Water

Ability to print multi-layer monomaterial RECYCLABLE films

Reverse print lamination

Surface print lamination substitute – Use less plastic

No VOC and solvents

The Most Sustainable CI-flexo Technology Ability to print multi-layer monomaterial RECYCLABLE films

Reverse print lamination

Surface print lamination substitute – Use less plastic

No VOC and solvents

Increase in heat resistance of film

No carbon footprint

High ink properties (gloss, scuff, chemical, abrasion)

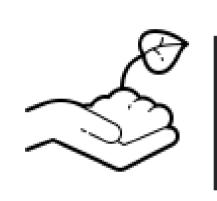


# **EB Technology Applied to the CI Flexo Process**

With features offered by EB technology we can also use a mono-layer

# Common Multi Layer Packaging Structure OPP/BOPE/MOPE INK ADHESIVE OPP/BOPE/MOPE Cardoboard-Paper

### Conclusion



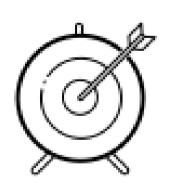
#### **Sustainability**

Aiming for a greener world.



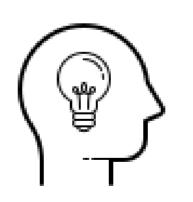
#### **Future**

Guaranteeing a better future for generations to come.



#### **Opportunity**

Unique opportunity for sustainable packaging.



#### **Development**

Investing in developing such revolutionary technologies further.



Leading the World to a Greener Tomorrow!

For any questions: utecovr@uteco.com



Flexible innovator solution provider.

